

**UNITED FOOD AND COMMERCIAL WORKERS
AND FOOD EMPLOYERS LABOR RELATIONS ASSOCIATION
LEGAL BENEFITS FUND
THIRTY-EIGHTH ANNUAL REPORT
JANUARY 1, 2019 - DECEMBER 31, 2019**

**AKMAN & ASSOCIATES, LLC
Creighton, Circa 1832
1402 Front Avenue
Lutherville, MD 21093**

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INTRODUCTION

Enclosed herewith is the Thirty-Eighth Annual Report submitted by Akman & Associates, LLC for the United Food & Commercial Workers and Food Employers Labor Relations Association Legal Benefits Plan; however, this is the third Annual Report for the combined Locals 27 and 400 as prepared by the firm of Akman & Associates. On April 1, 2016, Akman & Associates became the prepaid legal services provider for those members of Local 400, in addition to the membership of Local 27, for which Akman & Associates has been providing prepaid legal benefits since 1981. The enclosed statistical data encompasses the reporting period of January 1, 2019- December 31, 2019.

FACILITIES

Akman & Associates has spent considerable time researching the area of prepaid legal benefits. Our research has shown that in order to assure the delivery of adequate and competent legal services, the services must be easily accessible to participants. Presently, the firm maintains seven offices across the State of Maryland, one office in the District of Columbia and one office in the State of Virginia for the participants' convenience. They are as follows:

MARYLAND

Lutherville/Towson

1402 Front Avenue
Lutherville, Maryland 21093

Landover

8400 Corporate Drive, Suite 230
Landover, Maryland 20785

Baltimore

300 E. Lombard Street, Suite 1100
Baltimore, Maryland 21202

Salisbury

11032 Nicholas Lane, Suite A202
Berlin, Maryland 21811

Frederick

410 West Patrick Street
Frederick, MD 21701

Bel Air

3 Vale Rd #200
Bel Air, Maryland 21014

Annapolis

1997 Annapolis Exchange Parkway
Suite 300
Annapolis, Maryland 21401

VIRGINIA

2560 Huntington Avenue, Suite 202
Alexandria, Virginia 22303

DISTRICT OF COLUMBIA

20 F Street, NW, 7th Floor
Washington, DC 20001

REFERRAL PROVIDERS IN CENTRAL VIRGINIA

Local 27 and Local 400 membership in Virginia is mostly concentrated in the Northern Virginia area; however, Akman & Associates has found that there are members who reside or have legal matters in Virginia outside of the Northern district. As a result, Akman & Associates has established retainer or fee or services agreements with a law firm that maintains five offices in the Central area of Virginia:

CRAVENS & NOLL, PC

Chesterfield Office:

9011 Arboretum Parkway
Suite 200
Richmond, VA 23236

Henrico Office:

4551 Cox Road
Suite 120
Glen Allen, Virginia 23060

Tri-Cities Office:

456 Charles Dimmock Pkwy
Suite 7
Colonial Heights, VA 23834

Luray Office

7 Campbell Street
St. Luray, VA 22835

Harrisonburg Office:

1400 South Main Street
Harrisonburg, VA 22801

REFERRAL PROVIDERS OUTSIDE OF MARYLAND, DC & VIRGINIA

Local 27 and Local 400 membership is geographically located in three states outside of Maryland, the District of Columbia and Virginia. Local 27 and Local 400 participants are also eligible for services in Pennsylvania, Delaware and West Virginia. Therefore, Akman & Associates has established retainer or fee for services agreements with attorneys in those States to provide quality and accessible services to participants. The following is a list of the out of state providers:

DELAWARE

David D. Finocchiaro, Esquire
7 W. Commerce Street
Smyrna, Delaware 19977

Michael F. McGroerty, Esquire
110 N. Pine Street
Seaford, Delaware 19973

Philip J. Facciolo, Jr., Esquire
Figliola & Facciolo
1813 Marsh Road
Wilmington, Delaware 19810

Vivian A. Houghton, Esquire
800 N. West Street, 2nd Floor
Wilmington, Delaware 19801

Jayce R. Lesniewski, Esquire
1073 S. Governors Avenue
Dover, Delaware 19904

PENNSYLVANIA

Kevin Robinson, Esquire
60 E Middle Street
Gettysburg, PA 17325

Greg Hazlett, Esquire
7 West Main Street
Mechanicsburg, Pennsylvania 17055

WEST VIRGINIA

Dittmar, Taylor & Makricostas, PLLC
320 Penco Road
Weirton, WV 26062

CHART I
CASES OPENED
JANUARY 1, 2019 - DECEMBER 31, 2019

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL	2018 TOTAL
Family	105	94	106	109	99	106	115	106	101	105	92	88	1226	1174
Probate	15	18	14	11	16	18	13	15	15	12	16	13	176	175
Estate Planning	81	87	93	97	88	81	96	97	88	98	86	90	1082	1084
Negligence	21	17	15	15	13	16	14	18	14	19	22	18	202	217
Real Estate	22	25	19	38	40	45	40	42	30	22	25	21	369	406
Consumer	130	117	111	95	108	100	105	98	113	122	112	106	1317	1376
Criminal	18	20	23	23	15	22	19	25	19	18	23	21	246	268
Traffic	29	27	32	26	35	28	34	27	34	30	32	30	364	368
L/T	19	22	24	20	26	26	22	20	22	19	23	17	260	266
Admin	19	21	17	13	16	14	17	15	17	15	17	15	196	198
Juvenile	11	7	10	6	6	8	9	12	8	10	10	9	106	96
TOTAL	470	455	464	453	462	464	484	475	461	470	458	428	5544	5628

CHART II

PERCENTAGE OF UTILIZATION BY CATEGORY OF LAW
JANUARY 1, 2019 - DECEMBER 31, 2019

Category of Law	Total Number of Cases	Percentage	2018 Percentage
Family	1226	22.11%	20.58%
Probate	176	3.17%	3.06%
Estate Planning	1082	19.52%	19.71%
Negligence	202	3.64%	3.47%
Real Estate	369	6.66%	7.39%
Consumer	1317	23.76%	24.14%
Criminal	246	4.44%	4.79%
Traffic	364	6.57%	6.36%
Landlord/Tenant	260	4.69%	5.20%
Admin	196	3.54%	3.56%
Juvenile	106	1.91%	1.73%
TOTAL	5544	100.00%	100.00%

CHART III

ATTORNEYS' HOURS
JANUARY 1, 2019 - DECEMBER 31, 2019

CATEGORY	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL	2018 TOTAL
Family	627.00	600.65	611.05	587.50	572.00	602.15	634.90	576.90	601.05	621.40	611.30	564.45	7210.35	7232.20
Probate	49.55	60.80	49.10	38.90	47.80	54.55	46.85	43.70	46.85	42.40	53.50	45.55	579.55	655.20
Estate Planning	192.05	214.90	217.55	221.90	199.65	189.40	216.40	231.85	206.40	224.20	213.00	219.55	2546.85	2625.25
Negligence	52.15	40.80	43.05	41.10	38.40	33.20	31.65	41.80	31.65	43.10	51.50	47.85	496.25	580.75
Real Estate	56.85	56.85	51.70	103.95	115.60	128.65	118.60	124.25	101.60	78.80	69.55	60.25	1066.65	1154.80
Consumer	611.75	574.65	592.30	569.60	604.55	564.95	570.25	566.35	535.25	535.25	511.50	525.80	6762.20	6973.85
Criminal	143.20	137.05	156.15	167.80	128.40	162.30	157.45	180.50	143.25	141.10	148.75	162.75	1828.70	2059.85
Traffic	198.70	183.05	196.15	189.50	221.70	191.95	210.95	173.90	210.95	222.30	209.10	192.55	2400.80	2452.25
L/T	54.75	73.65	64.60	55.05	62.15	66.15	54.75	68.50	74.75	69.30	71.90	61.60	777.15	797.65
Admin	56.40	58.80	45.85	39.70	42.20	42.15	48.60	55.45	52.60	54.70	44.90	45.50	586.85	612.40
Juvenile	57.30	46.55	53.15	36.30	32.50	42.25	41.30	50.45	41.30	50.60	41.75	46.25	539.70	501.90
TOTAL	2099.70	2047.75	2080.65	2051.30	2064.95	2077.70	2131.70	2113.65	2045.65	2083.15	2026.75	1972.10	24795.05	25646.10

CHART IV

PARALEGALS' HOURS
JANUARY 1, 2019 - DECEMBER 31, 2019

CATEGORY	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL	2018 TOTAL
Family	470.95	482.95	511.85	476.95	454.20	461.30	480.95	439.20	392.80	410.65	433.50	419.60	5434.90	5606.35
Probate	70.30	85.65	69.45	64.70	68.10	77.90	69.35	65.10	64.45	60.20	75.90	69.40	840.50	1007.20
Estate Planning	195.05	208.00	220.40	213.50	197.65	197.65	221.25	235.40	201.20	225.15	198.75	208.30	2522.30	2560.15
Negligence	67.95	56.30	50.15	58.95	66.30	59.70	57.25	54.00	64.95	72.60	76.75	65.75	750.65	777.05
Real Estate	40.05	48.00	44.55	77.60	80.50	84.75	71.00	69.70	57.55	45.35	31.50	29.85	680.40	887.45
Consumer	411.15	392.35	401.20	373.00	392.50	376.50	391.40	416.95	444.45	462.20	419.90	409.65	4891.25	5433.00
Criminal	22.00	26.20	30.40	25.90	22.95	27.10	22.90	30.10	26.25	22.40	28.95	25.25	310.40	313.40
Traffic	30.90	27.05	31.15	28.05	33.35	34.00	42.60	38.00	37.50	33.00	31.10	37.55	404.25	411.45
L/T	31.85	35.00	37.65	26.90	31.50	35.75	29.45	31.10	52.30	44.80	36.20	30.10	422.60	391.35
Admin	22.30	21.05	21.55	9.75	15.90	11.60	15.45	16.85	24.80	21.20	19.45	16.60	216.50	183.90
Juvenile	14.75	8.85	10.30	4.80	6.40	7.30	9.60	9.80	7.25	8.65	8.65	11.30	107.65	80.25
TOTAL	1377.25	1391.40	1428.65	1360.10	1369.35	1373.55	1411.20	1406.20	1373.50	1406.20	1360.65	1323.35	16581.40	17651.55

CHART V

PERCENTAGE OF ATTORNEYS' HOURS
BY CATEGORY OF LAW
JANUARY 1, 2019 - DECEMBER 31, 2019

Category of Law	Total Number of Hours	Percentage	2018 Percentage
Family	7210.35	29.08%	27.57%
Probate	579.55	2.34%	2.46%
Estate Planning	2546.85	10.27%	9.29%
Negligence	496.25	2.00%	2.22%
Real Estate	1066.65	4.30%	5.98%
Consumer	6762.20	27.27%	28.24%
Criminal	1828.70	7.38%	7.81%
Traffic	2400.80	9.68%	9.11%
L/t	777.15	3.13%	3.27%
Admin	586.85	2.37%	2.17%
Juvenile	539.70	2.18%	1.89%
TOTAL	24795.05	100.00%	100.00%

CHART VI

PERCENTAGE OF PARALEGALS' HOURS
BY CATEGORY OF LAW
JANUARY 1, 2019 - DECEMBER 31, 2019

Category of Law	Total Number of Hours	Percentage	2018 Percentage
Family	5434.90	32.78%	31.76%
Probate	840.50	5.07%	5.71%
Estate Planning	2522.30	15.21%	14.50%
Negligence	750.65	4.53%	4.40%
Real Estate	680.40	4.10%	5.03%
Consumer	4891.25	29.50%	30.78%
Criminal	310.40	1.87%	1.78%
Traffic	404.25	2.44%	2.33%
L/T	422.60	2.55%	2.22%
Admin	216.50	1.31%	1.04%
Juvenile	107.65	0.65%	0.45%
TOTAL	16581.40	100.00%	100.00%

CHART VII

SURCHARGES

JANUARY 1, 2019 - DECEMBER 31, 2019

	FAMILY	OTHER	TOTALS	2018 TOTALS
JANUARY	\$2,575.50	\$0.00	\$2,575.50	\$2,812.75
FEBRUARY	\$3,217.40	\$0.00	\$3,217.40	\$3,205.00
MARCH	\$3,038.75	\$0.00	\$3,038.75	\$3,092.25
APRIL	\$3,384.45	\$0.00	\$3,384.45	\$2,903.75
MAY	\$3,057.50	\$0.00	\$3,057.50	\$2,732.50
JUNE	\$3,492.25	\$0.00	\$3,492.25	\$3,075.75
JULY	\$3,356.60	\$0.00	\$3,356.60	\$3,152.50
AUGUST	\$3,412.00	\$0.00	\$3,412.00	\$3,171.50
SEPTEMBER	\$3,483.75	\$0.00	\$3,483.75	\$2,859.25
OCTOBER	\$4,184.50	\$0.00	\$4,184.50	\$3,454.25
NOVEMBER	\$3,412.00	\$0.00	\$3,950.00	\$3,121.75
DECEMBER	\$3,412.00	\$0.00	\$3,412.00	\$3,156.00
YEAR TOTAL	\$40,026.70	\$0.00	\$40,564.70	\$36,737.25

CHART VIII
STATISTICAL COMPARISON
BY YEAR

YEAR	TOTAL ATTORNEY HOURS	MONTHLY AVERAGE	TOTAL PARALEGAL HOURS	MONTHLY AVERAGE	TOTAL CASES	MONTHLY AVERAGE	MEMBERS MONTHLY AVERAGE	UTILIZATION AVERAGE
2009	11516.80	959.73	9103.75	758.65	1422	119	7350	18.22%
2010	14150.20	1179.18	11228.05	935.67	1675	140	7673	21.47%
2011	13401.70	1116.81	11208.98	934.08	1526	127	7029	22.53%
2012	12216.95	1018.08	10163.02	846.92	1770	148	5927	24.32%
2013	11874.35	989.53	9732.90	811.08	1975	165	5218	26.74%
2014	10553.35	879.45	8695.35	724.61	1799	150	5570	22.22%
2015	10059.80	838.32	7871.60	655.97	1847	154	5272	22.14%
2016	24514.15	2042.85	16834.75	1402.90	4921	410	11934	18.38%
2017	27580.20	2298.35	17651.55	1470.96	5845	487	14728	20.60%
2018	25646.10	2137.18	17340.13	1445.01	5628	469	14552	19.65%
2019	24795.05	2066.25	16581.40	1381.78	5544	462	14574	18.92%

CHART IX

UTILIZATION AND CAP FIGURES PER MONTH - 2019

MONTH	UTILIZATION	CAP
JANUARY	19.25%	\$92.79
FEBRUARY	18.79%	\$94.38
MARCH	19.08%	\$92.71
APRIL	18.75%	\$94.37
MAY	18.54%	\$94.52
JUNE	18.82%	\$93.15
JULY	19.39%	\$90.13
AUGUST	19.23%	\$90.66
SEPTEMBER	18.74%	\$93.07
OCTOBER	19.39%	\$90.03
NOVEMBER	18.68%	\$93.05
DECEMBER	18.38%	\$89.00
YEAR AVERAGE	18.92%	\$92.77